UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of Earliest Event Reported): February 28, 2022

Aris Water Solutions, Inc.

(Exact Name of Registrant as Specified in Charter)

Delaware (State or other jurisdiction of incorporation) 87-1022110

(IRS Employer Identification No.)

001-40955

(Commission File Number)

9811 Katy Freeway, Suite 700 Houston, Texas 77024 (Address of Principle Executive Offices and Zip Code) Registrant's telephone number, including area code: (281) 501-3070

(Former Name or Former Address, if Changed Since Last Report: Not Applicable)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Class A Common Stock, \$0.01 par value per share	ARIS	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company 🗵

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On February 28, 2022, Aris Water Solutions, Inc. issued a press release announcing its operating and financial results for the quarter and year ended December 31, 2021. A copy of the press release is furnished as Exhibit 99.1 hereto and incorporated by reference herein.

The information in this Item 2.02, including Exhibit 99.1 to this Current Report on Form 8-K, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 8.01 Other Events.

On February 25, 2022, Aris Water Solutions, Inc. ("Aris" or the "Company") announced that its Board of Directors declared and approved a dividend on its Class A common stock for the first quarter of 2022 of \$0.09 per share. In conjunction with the dividend payment, a distribution of \$0.09 per unit will be paid to unit holders of Solaris Midstream Holdings, LLC. The dividend will be paid on March 29, 2022 to holders of record of the Company's Class A common stock as of the close of business on March 17, 2022. The distribution to unit holders of Solaris Midstream Holdings, LLC will be subject to the same payment and record dates.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

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EXHIDIC	
Number	Description
99.1	Press release of Aris Water Solutions, Inc. dated February 28, 2022.
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 28, 2022

ARIS WATER SOLUTIONS, INC.

By: <u>/s/ Brenda R. Schroer</u> Name: Brenda R. Schroer Title: Chief Financial Officer



Source: Aris Water Solutions, Inc.

February 28, 2022

Aris Water Solutions Reports Fourth Quarter & Full Year 2021 Results

HOUSTON, Texas, Feb. 28, 2022 – Aris Water Solutions, Inc. (NYSE: ARIS) ("Aris", "Aris Water" or the "Company"), today announced financial and operating results for the fourth quarter and year ended December 31, 2021.

FOURTH QUARTER & YEAR OF 2021 HIGHLIGHTS

- Record total water volumes of approximately 1.1 million barrels per day for the fourth quarter of 2021, up 14% versus the third quarter of 2021
- Continued growth in recycled produced water with 185,000 barrels per day for the fourth quarter of 2021, up 42% versus the third quarter of 2021
- Full year 2021 consolidated net loss of \$7.0 million, down from a consolidated net income of \$7 thousand for full year 2020. Net income for the full year of 2021 was \$21.5 million excluding a non-cash charge of \$28.5 million associated with the abandonment of an asset
- Adjusted EBITDA¹ of \$120.5 million for the full year of 2021, up 63% versus the full year of 2020
- Property, Plant, and Equipment Expenditures of \$74.7 million for the full year of 2021, down approximately 47% from \$139.6 million for the full year of 2020

"Aris's fourth quarter capped an outstanding year for the Company," stated Amanda Brock, Chief Executive Officer of Aris. "In the fourth quarter, we again moved record water volumes and our recycling activities continued to grow rapidly as our existing and new customers increased their demand for the use of recycled water. Throughout 2021, we executed new long-term acreage dedications for handling and supply and firmly established ourselves as a leading provider of sustainable water recycling solutions. During 2021, we expanded our operating margins and reduced our capital expenditures, efficiently utilizing and growing our existing system. We also expanded our focus on piloting and evaluating beneficial reuse technologies and opportunities to use treated produced water outside of the oil and gas industry. We remain highly optimistic and confident about Aris's continued growth in 2022."

¹ Adjusted EBITDA is a non-GAAP financial measure. See the supplementary schedules in this press release for a discussion of how we define and calculate Adjusted EBITDA and a reconciliation thereof to net income, the most comparable GAAP measure.

"2021 was a transformational year for Aris," said Bill Zartler, Founder and Executive Chairman of Aris. "We issued the first sustainability linked bond in the produced water industry and successfully completed an initial public offering. We have firmly established ourselves as a proven, reliable, and long-term partner to premier operators in the Permian Basin and are growing rapidly alongside our customers as we help them solve their increasing water challenges. We are proud of how much the Aris team accomplished in 2021 and look forward to a positive outlook for the industry and Aris heading into 2022."

OPERATIONS UPDATE

For the year of 2021, the company averaged approximately 947,000 barrels of water per day of total volumes handled, up approximately 38% from 686,000 barrels of water per day for the year of 2020. The Company's volume growth was primarily driven by increased activity levels from its long-term contracted customers and additional adoption of our recycled produced water solutions.

In the fourth quarter of 2021, Aris signed three new long-term acreage dedication agreements in Eddy and Lea Counties, New Mexico adding approximately 34,000 dedicated acres. Over the course of 2021, the Company added over 68,000 newly dedicated acres, bringing total dedicated acres to approximately 583,000 acres.

FINANCIAL UPDATE

During the fourth quarter of 2021, the Company recorded consolidated net income of \$6.4 million compared to consolidated net income of \$0.3 million for the fourth quarter of 2020. The Company recorded a consolidated net loss of \$7.0 million during full year 2021, compared to consolidated net income of \$7 thousand for full year 2020. Excluding a non-cash charge of \$28.5 million associated with the abandonment of an asset, consolidated net income for the full year of 2021 was \$21.5 million.

The Company had Gross Margin per barrel of \$0.27/bbl for the fourth quarter of 2021 compared to \$0.13/bbl in the fourth quarter of 2020. The Company had Adjusted Operating Margin per barrel of \$0.43/bbl for the fourth quarter of 2021, compared to \$0.35/bbl in the fourth quarter of 2020. Over the course of 2021, Aris expanded its margins through increased recycling activities, enhanced automation, and spreading fixed costs over a larger volumetric base.

The Company had Adjusted EBITDA¹ of \$35.7 million for the fourth quarter of 2021 compared to \$18.4 million in the fourth quarter of 2020, an increase of 94%. For the year of 2021, the Company had Adjusted EBITDA ¹ of \$120.5 million compared to \$74.0 million for the year of 2020, an increase of 63%.

Fourth quarter 2021 property, plant, and equipment expenditures totaled \$11.9 million compared to \$17.8 million in the fourth quarter of 2020. Aris continues to invest in high-return capital projects that support its long-term contracted customers and leverage its existing infrastructure.

STRONG BALANCE SHEET AND LIQUIDITY

As of December 31, 2021, the Company had approximately \$60.0 million in cash and an undrawn and available \$200.0 million revolving credit facility. Aris is currently at the low end of its leverage target of 2.5-3.5X².

FIRST QUARTER 2022 DIVIDEND

On February 25, 2022, Aris announced that its Board of Directors declared a dividend on its Class A common stock for the first quarter of 2022 of \$0.09 per share. In conjunction with the dividend payment, a distribution of \$0.09 per unit will be paid to unit holders of Solaris Midstream Holdings, LLC. The dividend will be paid on March 29, 2022, to holders of record of the Company's Class A common stock as of the close of business on March 17, 2022. The distribution to unit holders of Solaris Midstream Holdings, LLC will be subject to the same payment and record dates.

² Defined as net debt as of 12/31/2021 divided by annualized 4Q 2021 Adjusted EBITDA. Net debt is calculated as total debt less cash and cash equivalents.

2022 OUTLOOK

Aris anticipates continued rapid growth in 2022 due to accelerating activity on the Company's dedicated acreage and increasing adoption of recycling as customers recognize our reliability and sustainability benefits. For the year of 2022, the Company projects Adjusted EBITDA of \$150.0-\$160.0 million, growing approximately 30% versus 2021, and capital expenditures of \$80.0-\$90.0 million. The Company projects approximately \$50.0-\$60.0 million of capital expenditures for the first half of the 2022 to support anticipated production increases in the second half of 2022. For the first quarter of 2022, the Company expects Adjusted EBITDA of \$32.0-\$34.0 million.

CONFERENCE CALL

Aris will host a conference call and webcast for investors and analysts to discuss its results for the fourth quarter and full year 2021 on Tuesday, March 1, 2022 at 8:00 a.m. Central Time (9:00 a.m. Eastern Time). Participants should call (877) 407-5792 and should refer to Aris Water Solutions, Inc. when dialing in. An audio replay of the conference call will be available shortly after the conclusion of the call and will remain available for approximately 14 days. To access the replay, call (877) 660-6853 (United States/Canada) or (201) 612-7415 (International) and enter access code 13726761. A live broadcast of the earnings conference call and the related earnings presentation will also be available via the internet at www.ariswater.com under the "Investors" section of the website. A replay will also be available on the website following the call.

About Aris Water Solutions, Inc.

Aris Water Solutions, Inc. is a leading, growth-oriented environmental infrastructure and solutions company that directly helps its customers reduce their water and carbon footprints. Aris Water delivers full-cycle water handling and recycling solutions that increase the sustainability of energy company operations. Its integrated pipelines and related infrastructure create long-term value by delivering high-capacity, comprehensive produced water management, recycling and supply solutions to operators in the core areas of the Permian Basin.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Examples of forward-looking statements include, but are not limited to, those regarding the Company's business strategy, its industry, its future profitability, the various risks and uncertainties associated with the extraordinary market environment and impacts resulting from the volatility in global oil markets and the COVID-19 pandemic, expected capital expenditures and the impact of such expenditures on performance, management changes, current and potential future long-term contracts and the Company's future business and financial performance. In some cases, you can identify forward-looking statements by terminology such as "anticipate," "guidance," "preliminary," "project," "estimate," "expect," "continue," "intend," "plan," "believe," "forecast," "future," "potential," "may," "possible," "could" and variations of such words or similar expressions. Forward-looking statements are based on the Company's current expectations and assumptions regarding its business, the economy and other future conditions. Because forward-looking statements relate to the future, by their nature, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, the Company's actual results may differ materially from those contemplated by the forward-looking statements. Factors that could cause the Company's actual results to differ materially from the results contemplated by such forward-looking statements include, but are not limited to the risk factors discussed or referenced in its filings made from time to time with the SEC. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date hereof. Factors or events that could cause the Company's actual results to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

Table 1 Aris Water Solutions, Inc. Condensed Consolidated Statements of Operations (Unaudited)

(in thousands, except for share				Year Ended				
and per share amounts)	December 31,			December			·	
		2021	2020		2021		2020	
Revenue								
Produced Water Handling	\$	27,118	\$ 19,781	\$	98,486	\$	90,163	
Produced Water Handling—Affiliates		24,382	16,212		86,598		51,496	
Water Solutions		13,297	4,392		25,121		14,802	
Water Solutions—Affiliates		2,182	4,539		19,046		15,011	
Total Revenue		66,979	44,924		229,251		171,472	
Cost of Revenue								
Direct Operating Costs		24,211	23,791		90,914		95,431	
Depreciation, Amortization and Accretion		15,217	12,498		60,767		44,027	
Total Cost of Revenue		39,428	36,289		151,681		139,458	
Operating Costs and Expenses								
Abandoned Well Costs		1,103	—		28,505		—	
General and Administrative		12,026	5,242		27,266		18,663	
Other Operating Expenses (Income), Net		67	793		2,657		5,647	
Total Operating Expenses		13,196	6,035		58,428		24,310	
Operating Income		14,355	2,600		19,142		7,704	
Other Expense								
Interest Expense, Net		7,618	2,310		25,473		7,674	
Other		_	_		380		_	
Total Other Expense		7,618	2,310	_	25,853		7,674	
(Loss) Income Before Taxes		6,737	290		(6,711)		30	
Income Tax Expense		379	8		298		23	
Net (Loss) Income	Ś	6,358	\$ 282	\$	(7,009)	\$	7	
Equity Accretion and Dividend—Redeemable Preferred		· _	(2,407)		21		(4,335)	
Net (Loss) Income—Stockholders'/Members' Equity	\$	6,358	\$ (2,125)	\$	(6,988)	\$	(4,328)	
Net Income (Loss), Equity Accretion and Dividend Prior to IPO	<u>+</u>	3,037	+ (-//	Ŧ	(10,309)	Ŧ	(.,===,	
Net Income Attributable to Noncontrolling Interest		2,209			2,209			
Net Income Attributable to Class A Common Stock	Ś	1,112	_	\$	1,112	_		
	<u> </u>	1,112	_	Ŷ	1,112	_		
Earnings Per Share of Class A Common Stock Basic and Diluted ⁽¹⁾	\$	0.05		\$	0.05			
Weighted Average Shares of Class A Common Stock Basic and Diluted ⁽¹⁾		20,888,675			20,888,675			

(1) Represents earnings per share of Class A Common Stock and weighted-average shares of Class A common stock outstanding for the period from October 26, 2021 through December 31, 2021, the period following the reorganization transactions and IPO.

Table 2Aris Water Solutions, Inc.Condensed Consolidated Balance Sheets

		Decem		
		2021		2020
Assets				
Cash and Cash Equivalents	\$	60,055	\$	24,932
Accounts Receivable, Net		41,973		21,561
Accounts Receivable from Affiliate		20,191		11,538
Other Receivables		4,126		3,722
Prepaids and Deposits		6,043		4,315
Total Current Assets		132,388		66,068
Fixed Assets				
Property, Plant and Equipment		700,756		661,446
Accumulated Depreciation		(67,749)		(43,258)
Total Property, Plant and Equipment, Net		633,007		618,188
Intangible Assets, Net		304,930		337,535
Goodwill		34,585		34,585
Net Deferred Income Tax Assets		19,933		_
Other Assets		1,850		1,429
Total Assets	\$	1,126,693	\$	1,057,805
Liabilities, Mezzanine, Stockholders' and Members' Equity				
Accounts Payable	\$	7,082	\$	16,067
Payables to Affiliate		1,499		1,884
Accrued and Other Current Liabilities		40,464		27,838
Total Current Liabilities		49,045		45,789
Long-Term Debt, Net of Debt Issuance Costs		392,051		297,000
Asset Retirement Obligations		6,158		5,291
Tax Receivable Agreement Liability		75,564		·
Deferred Revenue and Other Long-Term Liabilities		1,336		1,432
Total Liabilities		524,154		349.512
Commitments and Contingencies				
Mezzanine Equity:				
Redeemable Preferred Units, \$10,000 par value, none issued or outstanding as of				
December 31, 2021 and 7,307 outstanding as of December 31, 2020		_		74,378
Stockholders' and Members' Equity:				,
Members' Equity		_		633,915
Class A Common Stock \$0.01 par value, 600,000,000 authorized, 21,858,022 issued and				
21,847,831 outstanding as of December 31, 2021. None issued or outstanding at December 31,				
2020		218		_
Class B Common Stock \$0.01 par value, 180,000,000 authorized, 31,716,104 issued and				
outstanding as of December 31, 2021. None issued or outstanding at December 31, 2020		317		_
Treasury Stock (at Cost), 10,191 shares as of December 31, 2021 and none at 2020		(135)		
Additional Paid-in-Capital		212,926		_
Accumulated Deficit		(457)		_
Total Stockholders'/Members' Equity Attributable to Aris Water Solutions, Inc.		212,869		_
Noncontrolling Interests		389,670		_
Total Stockholders'/Members' Equity		602,539		633,915
	\$	1,126,693	\$	1,057,805
Total Liabilities, Mezzanine and Stockholders'/Members' Equity	Ş	1,120,093	Ş	1,057,805

Table 3 Aris Water Solutions, Inc. Condensed Consolidated Statements of Cash Flows

		Three Months Ended			Year Ended			
(in thousands)	December 31,			December 31,			31,	
				2020	2	2021		2020
Cash Flow from Operating Activities								
Net (Loss) Income	\$	6,358	\$	282	\$	(7,009)	\$	7
Adjustments to reconcile Net Income (Loss) to Net Cash provided by Operating Activities								
Depreciation, Amortization and Accretion		15,217		12,498		60,767		44,027
Deferred Income Tax Benefit		379		—		379		-
Stock Based Compensation		1,586		-		1,586		-
Abandoned Well Costs		1,103		—		28,505		—
Loss (Gain) on Disposal of Asset, Net		50		51		275		133
Abandoned Projects		12		624		2,047		2,125
Amortization of Deferred Financing Costs		553		213		1,873		783
Loss on Debt Modification		_		_		380		—
Bad Debt Expense		_		363		216		446
Changes in operating assets and liabilities:								
Accounts Receivable		(10,225)		1,233		(21,456)		10,620
Accounts Receivable from Affiliate		1,393		2,720		(8,653)		5,195
Other Receivables		133		(3,715)		364		(3,659)
Prepaids and Deposits		(4,694)		(1,580)		(2,178)		(58)
Accounts Payable		(4,987)		(1,600)		(8,271)		193
Payables to Affiliate		330		(390)		(385)		-
Adjustment in Deferred Revenue		(93)		325		(139)		1,300
Accrued Liabilities and Other		(5,489)		6,197		10,511		6,659
Net Cash Provided by Operating Activities		1,626	_	17,221		58,812		67,771
Cash Flow from Investing Activities								
Property, Plant and Equipment Expenditures		(11,936)		(17,754)		(74,664)		(139,589)
Net Cash Used in Investing Activities		(11,936)	_	(17,754)		(74,664)	((139,589)
Cash Flow from Financing Activities								
Proceeds from issuance of Class A Common Stock sold in Initial Public Offering, net of underwriting								
discounts and commissions		249,355		_		249.355		_
Payment of Issuance Costs of Class A Common Stock		(2,058)		_		(2,913)		_
Distributions to Unit Holders		(213,186)		_	C	213,186)		_
Repurchase of Shares		(135)		_	(4	(135)		_
Proceeds from Senior Sustainability-Linked Notes		(135)		_		400,000		_
Payments of Financing Costs Related to Issuance of Senior Sustainability-Linked Notes		_		_		(9,352)		_
Repayment of Credit Facility		_		_	13	297,000)		_
Proceeds from Credit Facility		_		4,000	(4			77,000
Redemption of Redeemable Preferred Units		_				(74,357)		
Payments of Financing Costs		_		(45)		(1,442)		(536)
Members' Contributions		_		13,203		(1,442)		13,203
Net Cash Provided by Financing Activities	_	33,976	_	17,158		50,975	_	89,667
Net Increase in Cash and Cash Equivalents		23,666		16,625		35,123		17,849
		,	_	8,307		<u>,</u>	_	,
Cash and Cash Equivalents, Beginning of Period	\$	36,389	<u> </u>	· · · ·	ć	24,932	ć	7,083
Cash and Cash Equivalents, End of Period	>	60,055	\$	24,932	Ş	60,055	\$	24,932

Use of Non-GAAP Financial Information

The Company uses financial measures that are not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"), including Adjusted EBITDA, free cash flow, Adjusted Operating Margin, Adjusted Operating Margin per Barrel and Adjusted Net Income. Although these Non-GAAP financial measures are important factors in assessing the Company's operating results and cash flows, they should not be considered in isolation or as a substitute for net income or gross margin or any other measures prepared under GAAP. Additionally, the Company uses a current leverage ratio to evaluate it's financial position.

The Company calculates Adjusted EBITDA as net income (loss) plus: interest expense; income taxes; depreciation, amortization and accretion expense; asset impairment and abandoned project charges; losses on the sale of assets; loss on debt modification; and non-recurring or unusual expenses or charges (including temporary power costs), less any gains on sale of assets.

The Company calculates free cash flow as cash flow from operating activities adjusted to exclude cash spent on property, plant and equipment.

The Company calculates Adjusted Operating Margin as Gross Margin plus depreciation, amortization and accretion and temporary power costs. The Company defines Adjusted Operating Margin per Barrel as Adjusted Operating Margin divided by total volumes.

The Company calculates Adjusted Net Income as net income plus the after tax impacts of stock-based compensation and certain items affecting comparability (typically noncash and/or nonrecurring items).

For year-end 2021, the Company calculates its current leverage ratio as net debt as of December 31, 2001, divided by annualized 4Q 2021 Adjusted EBITDA. Net debt is calculated as the principal amount of total debt as of December 31, 2021 less cash and cash equivalents as of December 31, 2021.

The Company believes this presentation is used by investors and professional research analysts for the valuation, comparison, rating, and investment recommendations of companies within its industry. Additionally, the Company uses this information for comparative purposes within its industry. Adjusted EBITDA, Adjusted Operating Margin, Adjusted Operating Margin per Barrel and Adjusted Net Income are not measures of financial performance under GAAP and should not be considered as measures of liquidity or as alternatives to net income (loss) or gross margin. Adjusted EBITDA, Adjusted Operating Margin, Adjusted Operating Margin, Adjusted Operating Margin per Barrel and Adjusted Net Income as defined by the Company may not be comparable to similarly titled measures used by other companies and should be considered in conjunction with net income (loss) and other measures prepared in accordance with GAAP, such as gross margin, operating income, net income or cash flows from operating activities.

Although we provide forecasts for the non-GAAP measure Adjusted EBITDA, we are not able to forecast the most directly comparable measure net income calculated and presented in accordance with GAAP without unreasonable effort. Certain elements of the composition of the GAAP net income are not predictable, making it impractical for us to forecast. Such elements include but are not limited to non-recurring gains or losses, unusual or non-recurring items, income tax benefit or expense, or one-time transaction costs, which could have a significant impact on the GAAP measure. As a result, no reconciliation of forecasted Adjusted EBITDA to forecasted GAAP net income is provided.

Table 4 Aris Water Solutions, Inc. Operating Metrics

	Three Mon	ths En	ded			
	December 31,			Year Ended December 31,		
	 2021		2020	 2021		2020
Thousands barrels water per day						
Produced Water Handling Volumes	750		583	707		570
Water Solutions Volumes:						
Recycled Produced Water Volumes Sold	185		75	123		44
Groundwater Volumes Sold	107		69	73		61
Groundwater Volumes Transferred	50		12	44		11
Total Water Solutions Volumes	342		156	 240		116
Total Volumes	 1,092		739	 947		686
Per Barrel Operating Metrics						
Produced Water Handling Revenue/Barrel	\$ 0.75	\$	0.67	\$ 0.72	\$	0.68
Water Solutions Revenue/Barrel	\$ 0.49	\$	0.63	\$ 0.50	\$	0.70
Revenue/Barrel of Total Volumes	\$ 0.67	\$	0.66	\$ 0.66	\$	0.68
Direct Operating Costs/Barrel	\$ 0.24	\$	0.35	\$ 0.26	\$	0.38
Adjusted Operating Margin/Barrel	\$ 0.43	\$	0.35	\$ 0.41	\$	0.36

Table 5 Aris Water Solutions, Inc. Reconciliation of Net Income (Loss) to Non-GAAP Adjusted EBITDA

	т	Three Months Ended		Year Ende	ed
(in thousands, except for per BBL amounts)	September 30,	December 31,	December 31,	December	31,
	2021	2021	2020	2021	2020
Net Income (Loss)	(\$ 20,743)	\$ 6,358	\$ 282	(\$ 7,009)	\$7
Interest Expense, Net	7,880	7,618	2,310	25,473	7,674
Income Tax Expense	(83)	379	8	298	23
Depreciation, Amortization and Accretion	15,378	15,217	12,498	60,767	44,027
Abandoned Well Costs	27,402	1,103	-	28,505	-
Abandoned Projects	679	12	624	2,047	2,125
Temporary Power Costs	_	-	2,310	4,253	14,979
Loss on Disposal of Asset, Net	8	50	51	275	133
Other Non-Operating Expense	-	-	-	380	-
Settled Litigation	—	-	171	-	1,482
IPO Transaction Bonus	-	3,367	-	3,367	-
Transaction Costs	253	5	118	335	3,389
Stock-Based Compensation	-	1,586	-	1,586	-
Severance and Other	—	-	_	221	190
Adjusted EBITDA	\$ 30,774	\$ 35,695	\$ 18,372	\$ 120,498	\$ 74,029
Total Revenue	59,499	66,979	44,924	229,251	171,472
Cost of Revenue	(38,875)	(39,428)	(36,289)	(151,681)	(139,458)
Gross Margin	20,624	27,551	8,635	77,570	32,014
Depreciation, Amortization and Accretion	15,378	15,217	12,498	60,767	44,027
Temporary Power Costs	_	-	2,310	4,253	14,979
Adjusted Operating Margin	36,002	42,768	23,443	142,590	91,020
Total Volumes (Thousands of BBLs)	88,357	100,528	67,870	345,576	251,308
Adjusted Operating Margin/BBL	\$ 0.41	\$ 0.43	\$ 0.35	\$ 0.41	\$ 0.36

Table 6 Aris Water Solutions, Inc. Reconciliation of Net Income to Non-GAAP Adjusted Net Income (Unaudited)

	Thre	e Months
	I	Ended
(in thousands)	Decem	ber 31, 2021
Net Income	\$	6,358
Adjusting Items:		
IPO Bonus ⁽¹⁾		3,367
Stock-based Compensation		1,586
Tax Effect of Adjusting Items ⁽²⁾		(396)
Adjusted Net Income	\$	10,915

(1) One time cash bonus paid to employees upon completion of initial public offering

(2) Estimated tax effect of adjusted items allocated to Aris' based on statutory rates

Table 7 Aris Water Solutions, Inc. Computation of Current Leverage Ratio (Unaudited)

	As of December 31, 2021
Principal Amount of Debt at December 31, 2021	\$ 400,000
Less: Cash and Cash Equivalents at December 31, 2021	(60,055)
Net Debt	\$ 339,945
Adjusted EBITDA for the Three Months Ended December 31, 2021	\$ 35,695
x 4 Quarters	x 4
Annualized Adjusted EBITDA	\$ 142,780
Net Debt	\$ 339,945
+ Annualized Adjusted EBITDA	\$ 142,780
Current Leverage Ratio as of December 31, 2021	2.4